

# **NEW FEATURES**



### Tee Sheet

### **GROUP RESERVATION PRICING EXPANDED**

Navigation Steps: Tee Sheet > Group Reservation > Price 3 and Price 4 with price adjustments

**Feature Explanation:** Previously, you could only adjust pricing for Price 1 and 2 when setting up group reservations. Now, all four price levels (1-4) can be customized. This gives you more flexibility for outings, leagues, or groups that have different rate structures.

When you select a rate for Price 3 or 4, the system will now tie that price directly to the configured rate (rather than just using a flat number). If the rate includes a green fee and a cart fee, and you adjust the total price up or down, the system will apply the adjustment to the green fee only—keeping the cart fee fixed. This ensures consistency in reporting and clarity in what's being discounted.

**Example:** If your rack rate is \$75 (\$55 green fee + \$20 cart fee), and you apply a group rate of \$65, Club Caddie will automatically allocate \$45 to the green fee (down from \$55), while the \$20 cart fee remains unchanged.



• When checking in guests for a group reservation, you'll now see the full range of tied pricing levels (\$75, \$65, \$50, \$40, etc.), making it easy to match the rate applied to each individual golfer.





### SPEAKSPORT, GOLF GEEK & PRISWING INTEGRATION

**Navigation Steps:** Settings  $\rightarrow$  Tee Sheet Settings  $\rightarrow$  Channel Partner Distribution

Feature Explanation: New Channel Partners, SportSpeak, Golf Geek, and Priswing are now supported.

Tee Sheet Settings Terminal Management Communication Center



🛗 Friday, 11 Jul 2025 🕒 12	2:46 PM			Switch	n Course 🛗 0 Si	essions 👌 O Ro	unds (\$ 0.00	©	Nicole	- • ×
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Tax Management										

### Tee Sheet

## COURSE-SPECIFIC EVENTS (LEAGUES/OUTINGS)

Navigation Steps: Events  $\rightarrow$  Golf League/Outings  $\rightarrow$  Edit Golf Outing Event  $\rightarrow$  Select

Feature Explanation: For Clubs with more than one Course, you can now specify which Course/Tee Sheet Resources that Events will take place on. Previously, the Event would be shown on all Courses in the same Clubhouse

Tips & Tricks:

 When creating an Event, confirm the correct course and tee sheet are selected during setup.

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* Name of League :	Calderone Demo League	Account Manager :		
* League Event Date :	4/28/2025 💾 9/14/2025	* League Event Time :	4:22 PM 🕑 5:45 P	M
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Rotate Hole Group	<ul> <li>□ Bushwood Golf Club - Sun</li> <li>☑ DELTA 9 - DELTA - Front</li> <li>□ DELTA 9 - DELTA - Back</li> </ul>	Tax Exempt Reason :		

### Tee Sheet

### **EASIER CLASS RATE ASSIGNMENTS**

### Navigation Steps: Settings > Class Rate Management > Class dropdown

Feature Explanation: You can now assign a rate to multiple class types at once.

#### **New Behavior:**

Previously, tying class rates to classes required using two separate workflows: assigning the class to the rate, then separately applying that class in the class setup screen. Now, from **Settings > Class Rate Management**, you can use a single dropdown to multi-select all applicable classes that belong to a class rate (e.g., 9 Holes). This UI improvement makes it much more intuitive to see and manage which classes are connected to which rates.

#### Tips & Tricks:

• This update is especially helpful for facilities with multiple pricing tiers, as it reduces setup time and prevents mistakes that can happen when class-rate mapping is hidden across multiple screens.



### Settings/Register

### **CREDIT CARD DEVICE STATUS SHOWING**

Navigation Steps: Bottom of Club Caddie Application

**Feature Explanation:** At the bottom of the Club Caddie application, the Serial Number of the Credit Card device that is connected to the Terminal is now displayed. It will also show whether or not the device is connected to the Terminal. If the device is connected to the Terminal, there will be a Green Light. If the device is not connected to the Terminal, there will be a Red Light.

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### **ADVANCED BILLING NOW EDITABLE BY CUSTOMER**

### **Navigation Steps:** Customers $\rightarrow$ Membership $\rightarrow$ Action $\rightarrow$ View/Edit Billing

**Feature Explanation**: If a custom Billing Schedule is set for a Member Class, and it has been assigned to a Member, you can now navigate to the Member Profile and edit the Billing Schedule on an individual Member basis. So if the typical Schedule is billed in February and August, but a particular Member needs to be billed in March, April, September and October, you can adjust that individual Member's Billing Schedule accordingly.

### **Important Advanced Billing Notes:**

This feature only applies to classes using the Annual billing type. It does not support proration or monthly billing.

### Example:

A club charges a \$1,200 annual fee by default. One member asks to pay quarterly instead. You can quickly change that single record to four  $\times$  \$300 installments while everyone else stays on the annual plan.

### Tips & Tricks:

- You'll receive an error if you try to modify an installment that has already billed. Update future dates only.
- Permission to edit schedules follows the Membership > Edit Billing role right—confirm staff have it enabled.
- Operational Tip:
- Export the Membership Billing Report after making changes to verify the customer's new schedule and ensure your A/R aging remains accurate.



### Settings/Register

### **TRACK DISCOUNTED VOUCHERS IN QUICKBOOKS**

#### **Navigation Steps:**

- 1. Set up a GL account specifically for discounts (e.g., "Gift Card Discounts") under Chart of Accounts.
- 2. Go to Journal Entry Setup, add a new entry for transaction type Voucher Discount, and assign it to the discount GL as a debit.
- 3. From the Register, sell a gift card and apply a discount (e.g., \$20 off a \$100 gift card).
- 4. The system still recognizes the full voucher value (\$100), while the discounted price (\$80) and discount amount (\$20) are tracked in your GL reports.

**Feature Explanation:** There is now Discounted Voucher Sale with new Transaction Type in Quickbooks Settings. Set up a dedicated "Discounted Voucher" GL account and QuickBooks journal entry and have it reflected properly in Reports.

**Example:** When you sell a \$100 gift card and apply a \$20 discount, the register shows an \$80 payment, the voucher still holds its full \$100 value, and your GL report cleanly records the \$20 discount and \$80 cash received.

#### Tips & Tricks:

Set up the GL before offering discounts to ensure clean accounting.



### CUSTOMER MARKETING TAGS (CAMPAIGN MONITOR SYNC)

Super Admin

POS Section

#### Navigation Steps:

Turn on Tag Permissions: Go to Settings > Manage Roles, select the user role, and enable Tag Management.

<u>Create Tags:</u> Go to Settings > Tag Management. Create a new tag (e.g., "Wine Club"), choose tag colors, and decide if it's public or internal.

Assign Tags to Customers: Open a customer profile, find the Tag field, and apply the desired tag(s).

Feature Explanation: You can now create your own tags for customers—like "Men's League," "New Golfer," or "Burger Lovers"—and use them to build lists in Campaign Monitor. Once a tag is added to a customer in Club Caddie, that person will automatically be included in a synced list for email campaigns.

Tags allow you to segment customers based on interests or behaviors and then market to those groups more effectively. Unlike classes (which control pricing and access), tags are designed for marketing and communication.



Save Cancel

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#### Notes & Limitations:

Tags are currently only used for email campaigns (via Campaign Monitor integration). Tags are not a replacement for classes. They do not control pricing, event access, or in-app messages. Tips:

Tags are for grouping and messaging. For example, if someone joins a "Wine Club" that meets every other Wednesday, tag them so they can be targeted in future promotions or newsletters.